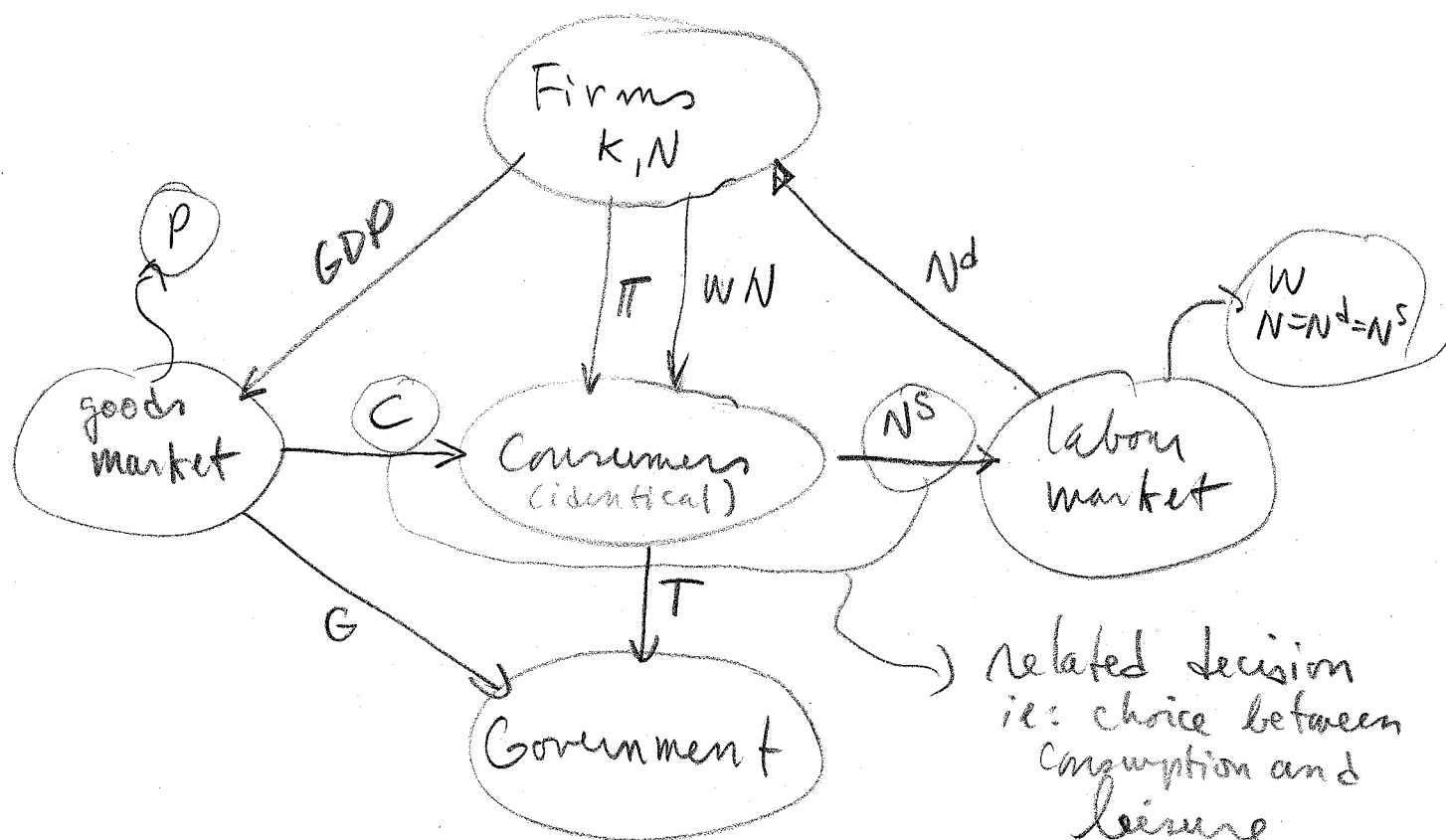


one period model

- $GDP = C + G$
- $GDP = \# \text{ of goods produced} \leftarrow \text{production function}$
- $GDP = \pi + WN$  (ie National income)  $\Rightarrow Y^d = Y - T$

• Walras law  $\rightarrow$  set  $P=1$

$\therefore$  implicitly,  $w = \frac{W}{P} = \text{real wage}$

•  $\frac{GDP}{P} = \text{real GDP}$

- aggregation  $\rightarrow$  identical consumers with possibly different income  $\rightarrow$  only aggregate income matters  
 $\rightarrow$  one consumer

## Consumer's problem

→ representative consumer  
identical → aggregation

(2)

- Consumers are endowed with  $h$  units of time which can be spent working (labour supply) or enjoying leisure

$N^S = \text{labour supply} = \text{time spent working}$

$l = \text{leisure time}$

∴ time constraint is  $N^S + l = h$



trade-off: ↑  $N^S$  requires ↓ in  $l$   
(or vice versa)

- consumers value leisure (and thus dislike work) and consumption

↳ we say that consumers "consume" consumption goods and leisure

- a consumption bundle  $(c, l)$  is valued using the utility function  $u(c, l)$

- This utility function satisfies all 3 assumptions made before

- When they supply labour, workers receive the wage rate  $w$  for each unit of time supplied
- Consumers also receive firms' profits (they own firms) and pay taxes (lump sum) to the government

$$\therefore Y^d = \underbrace{w N^S}_{\text{labour income}} + \underbrace{\pi}_{\text{profits}} - T$$

no binding

national income ( $rK=0$ )  $\int$   
↳ one period

$$C + S = Y^d = wN^S + \pi - T$$

but  $S=0 \Rightarrow$  no incentives to save  
(ie there is no future)

$\hookrightarrow$  save because you can reap the benefits later!

recall  $p=1$

$$\therefore C = wN^S + \pi - T$$

note:  $N^S = h - l$

$$\therefore C = w(h - l) + \pi - T$$

price of  $C=1 \rightarrow$

$C + \underbrace{wl}_{\substack{\text{price of leisure} \\ \text{"potential" labour income}}} = \underbrace{wh}_{\substack{\text{potential labour income} \\ \hookrightarrow \text{non labour income}}} + \pi - T$

$\downarrow$   
spending on consumption goods

$\downarrow$   
spending on leisure  
ie: the cost of leisure is  $w$   
because by  $\Phi$  leisure by one unit, labour supply is reduced by one unit  $\therefore$  labour income drops by  $w$

opportunity cost  $\rightarrow$

consumer's problem is:

$$\begin{aligned} \max_{(C, l)} \quad & U(C, l) \\ \text{s.t.} \quad & \underbrace{C + wl = wh + \pi - T}_{\text{Budget constraint}} \end{aligned}$$

Solution: same as with X and Z

→ choose a reference good: consumption ( $p=1$ )  
( $z=c$ )

∴ value of leisure in terms of consumption

$$\text{is } MRS_{lc} = \frac{MU_l}{MU_c}$$

↳ measures how many units of the consumption goods this consumer is willing to give up to enjoy one more unit of leisure

the cost of leisure? how many units of the consumption goods does this consumer have to give up to get one more unit of leisure

( $p_l \rightarrow \downarrow N^s \rightarrow \downarrow wN^s$  by  $w$   
∴  $\downarrow c$  by  $w$ )

$$\begin{aligned} MRS_{lc} &= w \\ c + wl &= wh + \pi - T \end{aligned}$$

↑ " $w$ " because  $MU_c > 0$   
 $MU_l > 0$

$x=l$   $p_x = w$   
 $z=c$   $p_z = 1$  ] Walras law

graphically: (C against  $l$ )

$$C + wl = wh + \pi - T$$

$$C = wh + \pi - T - wl$$

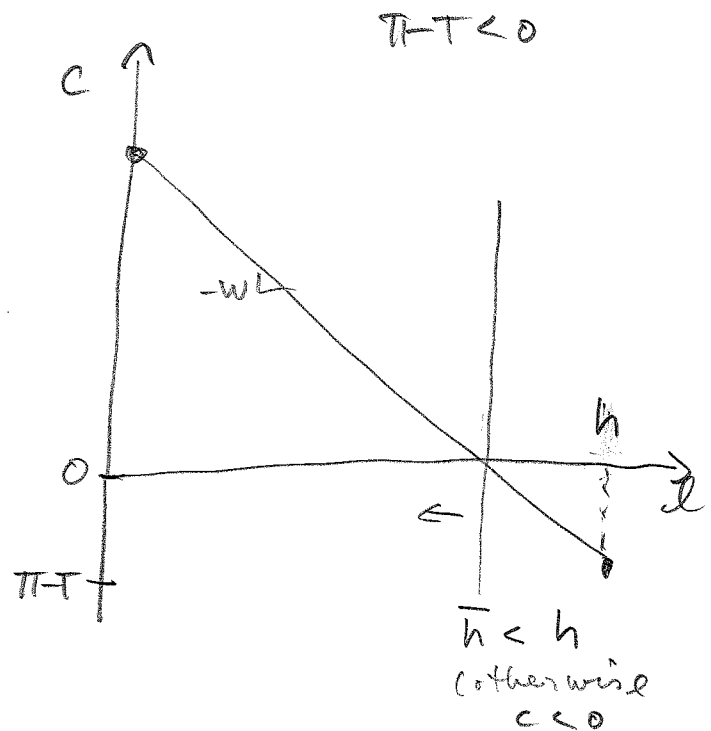
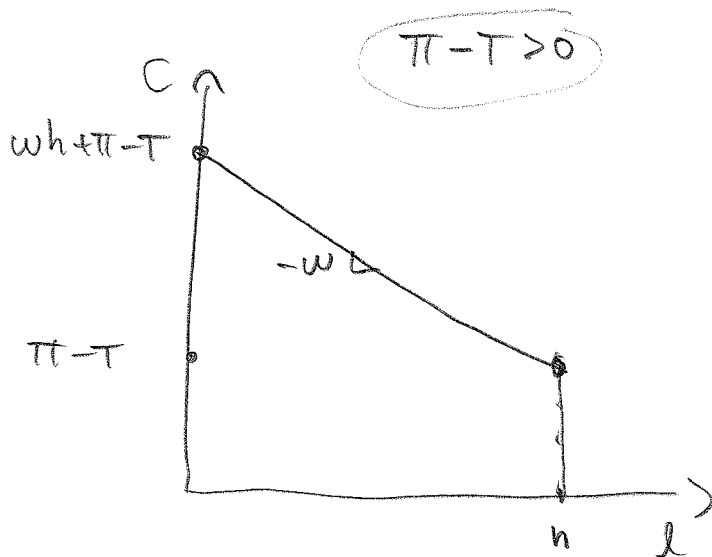
note:  $\frac{\partial C}{\partial l} = -w = \text{slope}$

$$l=0 \Rightarrow C = wh + \pi - T$$

$$l=h \Rightarrow C = wh + \pi - T - wh = \pi - T$$

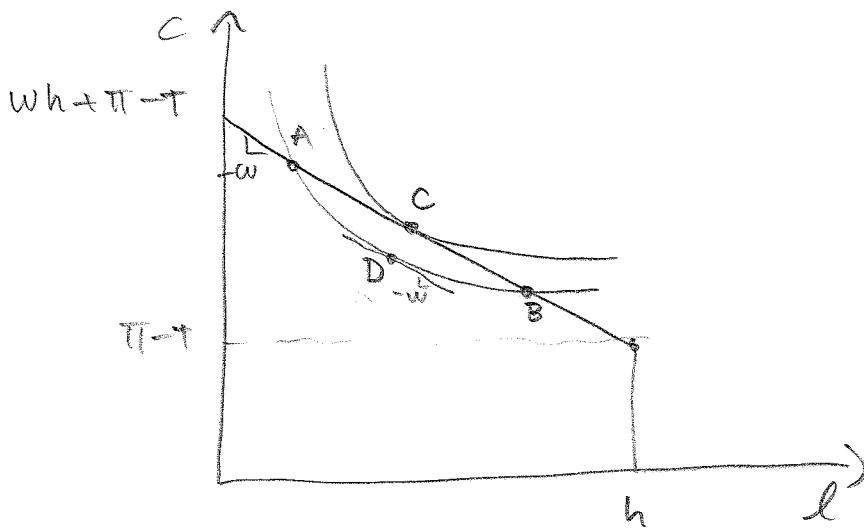
two cases: 1°  $\pi - T > 0$

2°  $\pi - T < 0$



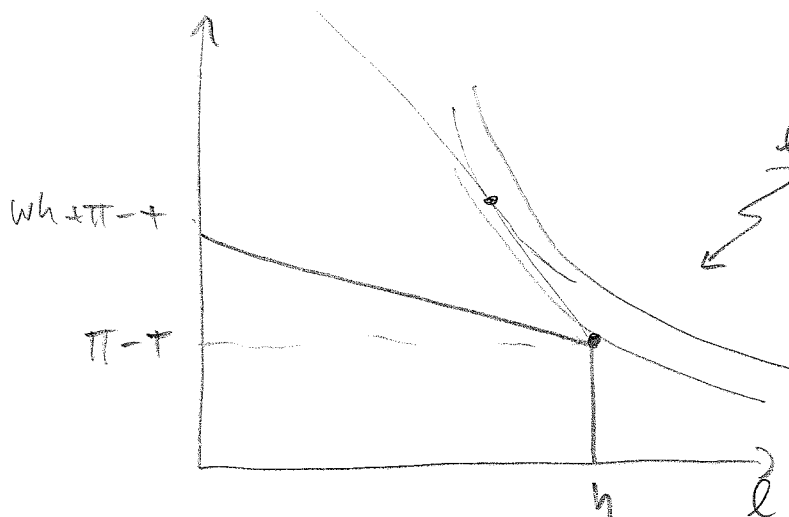
↑ focus on  
this case  
since it is  
more general

6



- A: not optimal:  $MRS_{lc} > w \rightarrow \uparrow l, \downarrow c$
- B: not optimal:  $MRS_{lc} < w \rightarrow \downarrow l, \uparrow c$
- C: optimal:  $MRS_{lc} = w \rightarrow$  no incentives to  $\uparrow c$  or  $\uparrow l$
- D: not optimal:  $MRS_{lc} = w$  but  $c + wl < wh + \pi - \tau$  but can  $\uparrow$  utility because  $MU_c > 0$  and  $MU_l > 0$

ex: implications of the "kink"



$l = h \rightarrow N^S = 0$

$\hookrightarrow$  decides not to work because wage is too low (would work for a higher wage)

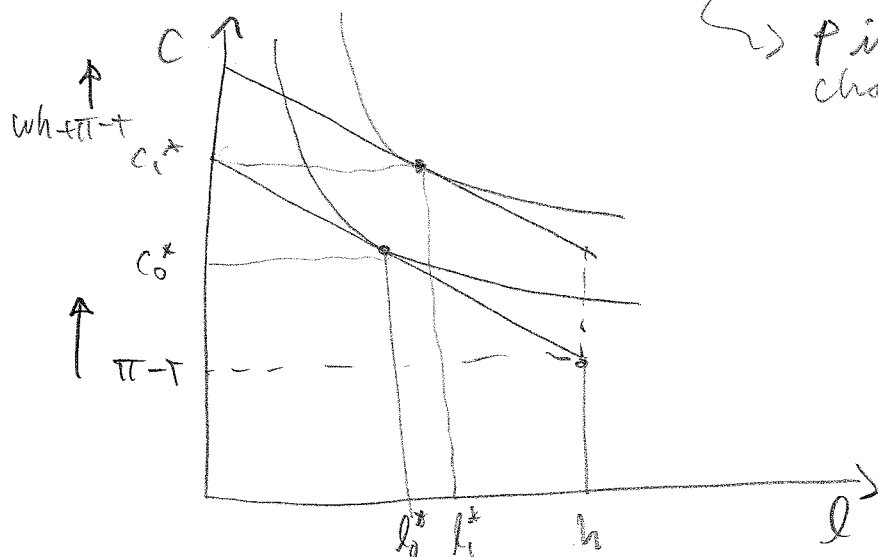
eg: called "voluntary" unemployment

$\hookrightarrow$  Here everybody who wants to work finds a job.

# Comparative statics

→ analysis of consumer's behaviour

• say non-labour income  $\uparrow$  (ie:  $\uparrow \pi - T$ )  
( $\uparrow \pi$  or  $\uparrow$  in  $T$ )



→  $\uparrow$  in income without changing the price of leisure  
( $\uparrow$  in  $\frac{WNS}{\uparrow} \rightarrow \uparrow Y$  but also the cost leisure)

ie called a "pure" income effect.

$(C_0^*, l_0^*) \rightarrow (C_1^*, l_1^*)$  ie:  $\uparrow C$  and  $\uparrow l$

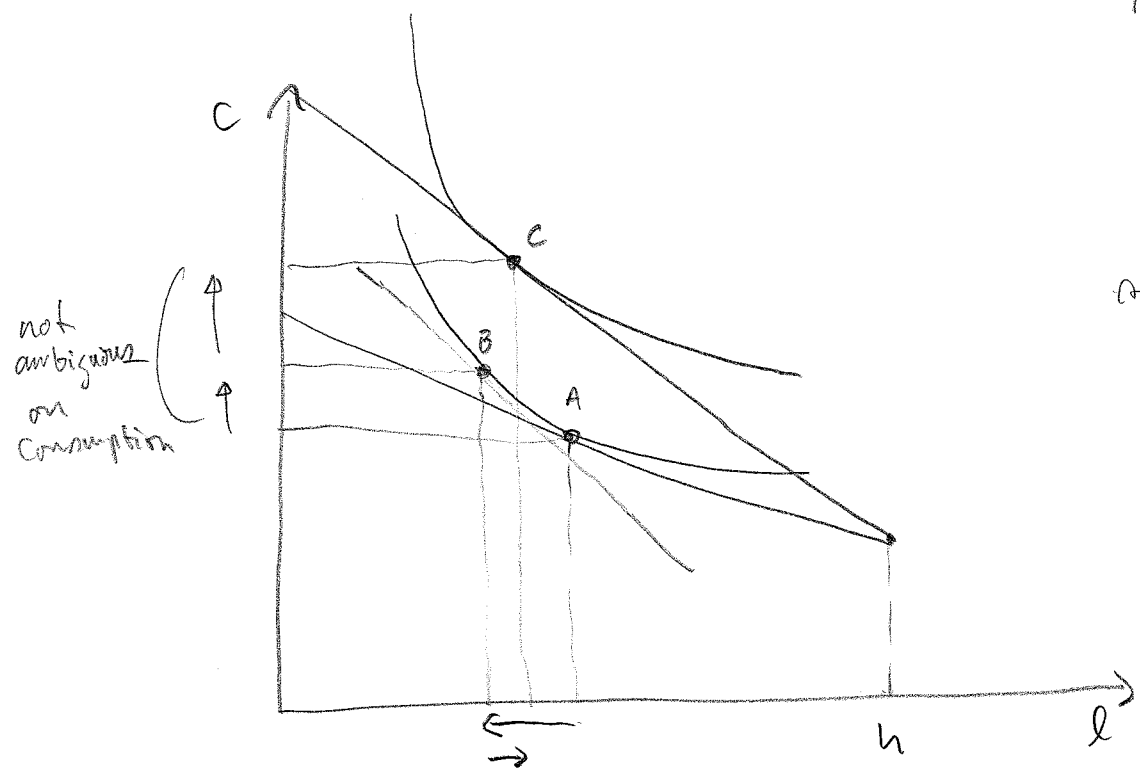
↓  
this result comes from  
assumption #3  
(normal goods)

• pay labour income  $\uparrow$  (because  $w \uparrow$ )

$\hookrightarrow$  this will have an income effect and a substitution effect

$\uparrow w \rightarrow \uparrow Y \rightarrow \uparrow l$  (normal good)       $\uparrow w \rightarrow \downarrow l$

opposite effects



substitute away from leisure (more costly)

$\hookrightarrow \uparrow N^S \rightarrow \uparrow Y \rightarrow \uparrow C$

$A \rightarrow B$ : substitution effect (price of leisure  $\uparrow \hookrightarrow \downarrow l$ )

$B \rightarrow C$ : income effect (more income  $\rightarrow$  do not need to work as hard to attain same income)

$\hookrightarrow$  net effect is ambiguous: if the income effect is strong,  $\uparrow w \rightarrow \uparrow C \uparrow l$

$\hookrightarrow$  Book assumes that substitution effect always dominates the income effect

if the substitution effect is strong:  $\uparrow w \rightarrow \downarrow l$  (but still  $\uparrow C$ )



(9)

Example:

Say:  $\cdot U(c, l) = c^{1/2} l^{1/2}$

$\cdot h = 6$

$\cdot \pi - T = 8$

$\therefore$  problem  $\Rightarrow \max_{(c, l)} c^{1/2} l^{1/2}$

s.t.  $c + wl \leq \underbrace{6w}_h + \underbrace{8}_{\pi - T}$

Solution:  $MRS_{lc} = w$

$\boxed{\frac{c^*}{l^*} = w} \Rightarrow c^* = w l^*$

$\boxed{c^* + w l^* = 6w + 8}$

$\hookrightarrow w l^* + w l^* = 6w + 8$

$\boxed{l^* = 3 + \frac{4}{w}}$

optimal  
solution

$\boxed{c^* = 3w + 4}$

$10/ N^S(w, \pi - T) = h - l^*$   
 $= 6 - \left[ 3 + \frac{4}{w} \right]$

$\boxed{N^S(\cdot) = 3 - \frac{4}{w}}$

labour supply  
function

$\uparrow w \rightarrow \uparrow N^S$   
 substitution effect

often, graph inverse labour supply function

$$\hookrightarrow p = F(Q)$$

rather than  $Q = F(p)$

ie!

$$N^S = 3 - \frac{4}{w}$$

$$\therefore \frac{4}{w} = 3 - N^S$$

$$(3 - N^S)w = 4$$

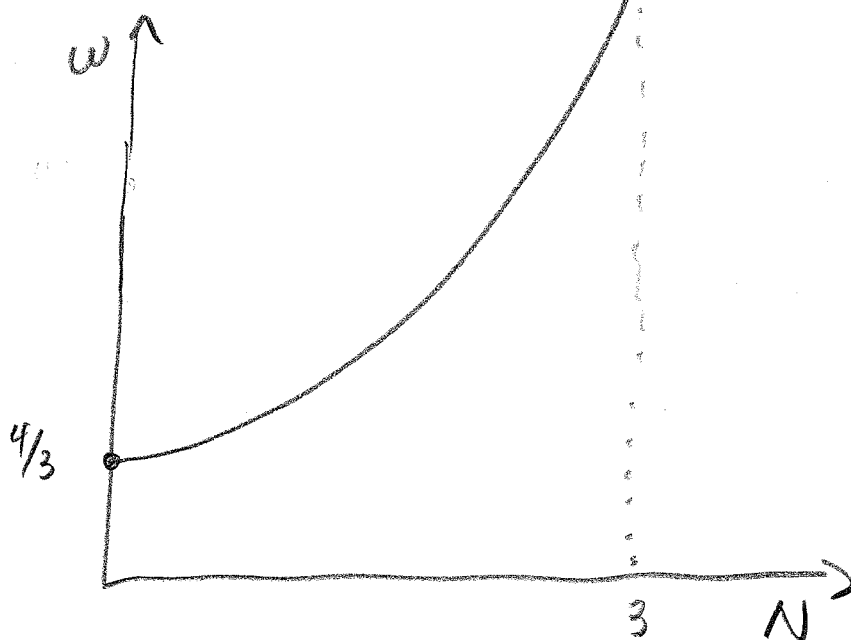
$$w = \frac{4}{3 - N^S}$$

inverse labour supply

$$\frac{\partial w}{\partial N} = (+)$$

$$\rightarrow N^S = 0 \Rightarrow w = \frac{4}{3}$$

$$\rightarrow N^S \Rightarrow 3 \Rightarrow w \rightarrow \infty$$



graph

# substitution and income effect

Say  $w = 4$

then  $l^* = 3 + \frac{4}{4} = 4$

$c^* = 3 \cdot 4 + 4 = 16$

$\Rightarrow \begin{cases} c^* = 16 \\ l^* = 4 \end{cases}$

$\hookrightarrow N^S = 6 - 4 = 2$

• Suppose that  $w \uparrow$  to  $w = 9$

then  $l^* = 3 + \frac{4}{9} = 3\frac{4}{9}$

$c^* = 3 \cdot 9 + 4 = 31$

$\Rightarrow \begin{cases} c^* = 31 \\ l^* = 3\frac{4}{9} \end{cases}$

$\hookrightarrow N^S = 6 - 3\frac{4}{9} = 2\frac{5}{9}$

$\therefore \uparrow w \rightarrow \uparrow N^S$

$\hookrightarrow$  we know then that the substitution effect dominates the income effect (stronger)

• Can decompose the change from  $l^* = 4$  to  $l^* = 3\frac{4}{9}$  into the substitution effect and income effect

substitution effect: look at what  $l^*$  would be with  $w = 9$  (new wage) when utility does not change

recall:  $u = c^{1/2} l^{1/2}$

$MRS_{lc} = w \Rightarrow c = wl$

$u = (wl)^{1/2} l^{1/2}$

$u = w^{1/2} l$

$\Rightarrow \boxed{l = \frac{u}{w^{1/2}}}$

$\hookrightarrow$  all possible  $l$  given  $u$  and  $w$

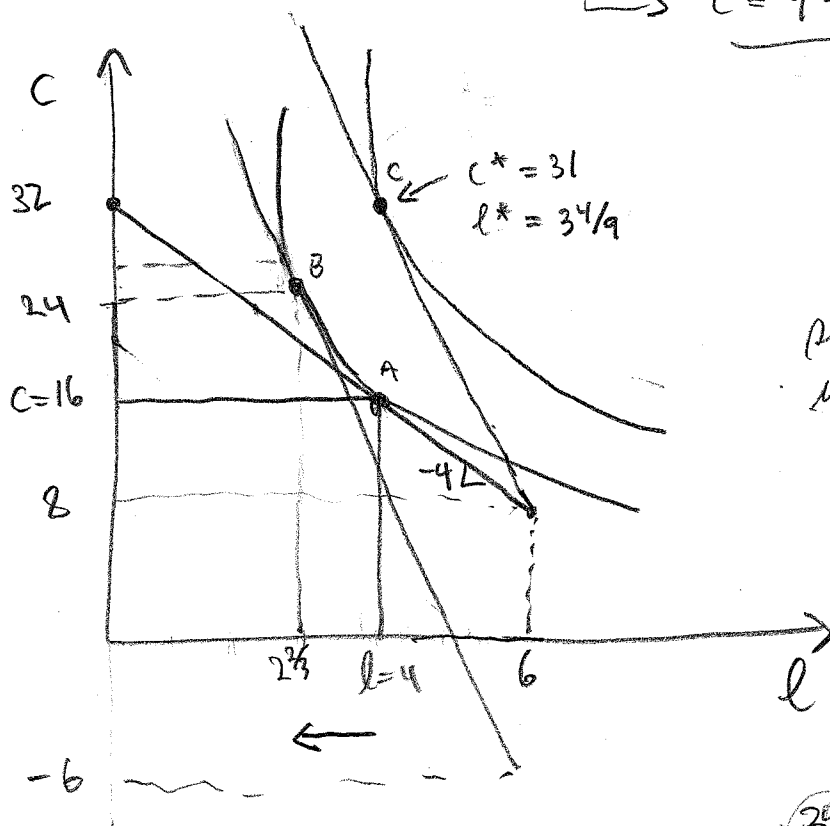
when  $w=4$ ,  $u = 4^{1/2} \cdot 4$   
 $\boxed{u=8}$

$$\therefore l = \frac{8}{w^{1/2}} = \frac{8}{4^{1/2}} = 2^{2/3}$$

$\rightarrow$  if  $w \uparrow$  from 4 to 9,  
 $l$  must go from 4 to  $2^{2/3}$   
 if utility is kept at  $u=8$  )  $l \downarrow$  by  $1\frac{1}{3}$

$$\rightarrow c = 9 \cdot \frac{8}{3} = 24$$

$\rightarrow \boxed{C \uparrow \text{ by } 8}$



substitution: A to B  
 income: B to C

$$\rightarrow \frac{24}{9} \text{ to } 3\frac{1}{4} \rightarrow \Delta \frac{7}{4}$$

income effect:  $l$  goes from  $2^{2/3}$  to  $3\frac{1}{4}$

$$\text{ie } l \uparrow \text{ by } \frac{7}{4} < 1\frac{1}{3} = \frac{12}{9}$$

$\boxed{C \uparrow \text{ by } 7}$